

## **Physicians Mutual® Elects Mancuso and Reed to Board of Directors**

Omaha, Neb., November 22, 2005 – Physicians Mutual® recently announced the appointment of **Dr. Martin M. Mancuso** and **Robert A. Reed Jr.** to the board of directors.

Dr. Mancuso is on the medical staffs of Creighton University Medical Center and Alegent Health Bergan Mercy Medical Center. He received his doctorate in medicine from Creighton University School of Medicine in 1976 and is board-certified in internal medicine. Dr. Mancuso is an assistant clinical instructor of medicine at Creighton University School of Medicine and he is the team physician for Creighton Prep sports.

Reed is an executive vice president and chief marketing officer for Physicians Mutual. Reed oversees the firm's marketing and sales channels of agency, alternative distribution, brokerage and direct marketing. Reed joined Physicians Mutual in 1989 and earned a bachelor of arts degree in economics from Georgetown University and a master of management from J.L. Kellogg Graduate School of Management at Northwestern University. He has earned numerous professional designations including Chartered Life Underwriter (CLU) and Chartered Financial Consultant (ChFC).

### **About Physicians Mutual®**

Physicians Mutual Insurance Company and Physicians Life Insurance Company, a member of the Physicians Mutual family, provide a full portfolio of health and life insurance products, as well as financial products. The combined companies have assets of more than \$2 billion.

Both Physicians Mutual and Physicians Life consistently receive high grades from independent insurance analysts. They have an A.M. Best rating of "A (Excellent)," based on financial strength. Standard and Poor's® gives both Physicians Mutual and Physicians Life an "AA- (Very Strong)" rating. Physicians Mutual is one of only two companies to be ranked in the Wards' Top 50 for 15 straight years.